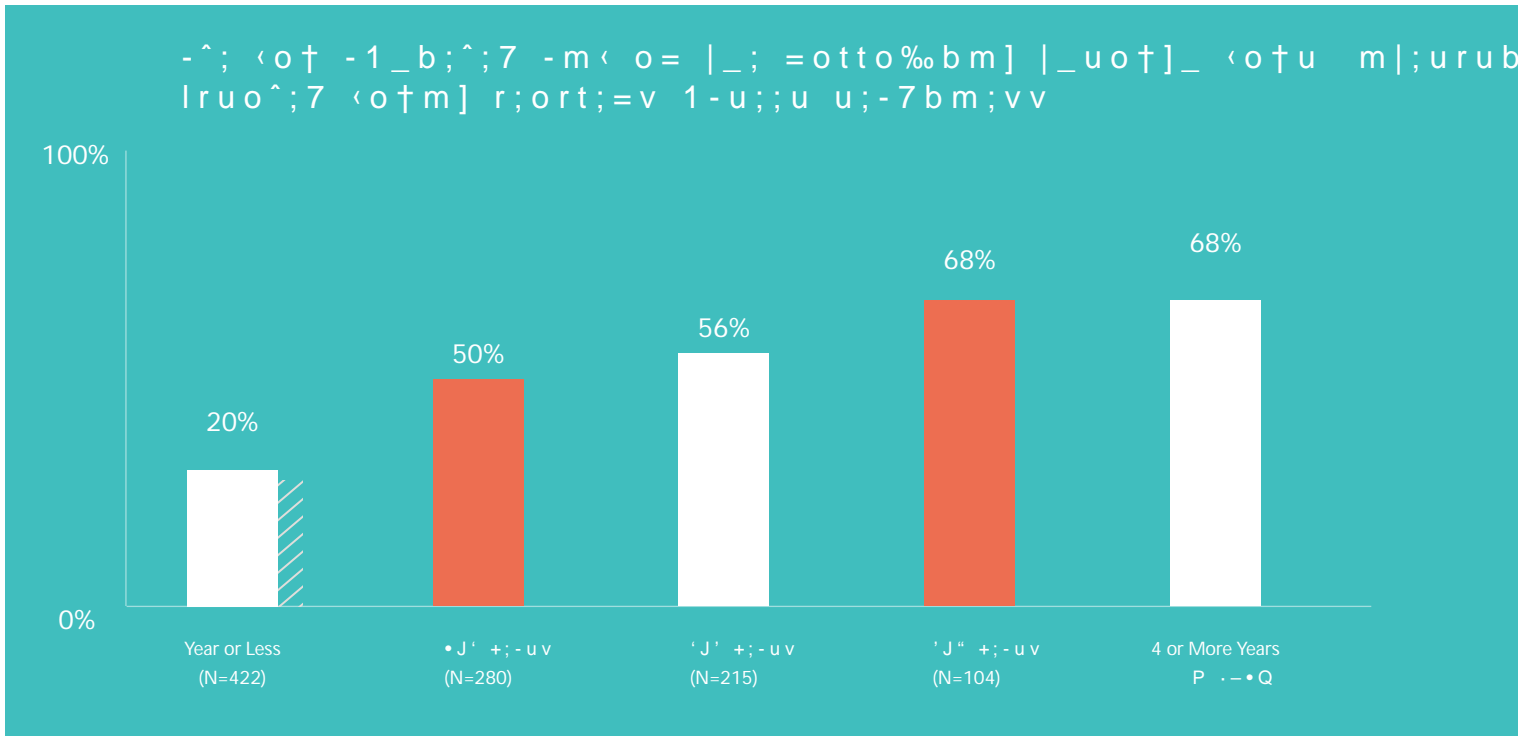




## m|uo7†1žom

Since 2015, the Enterprise Adviser (EA) network has been growing across the country. There are currently over 4,000 EAs working alongside Careers Leaders

-m7 v;mbou t;-7;uv bm v1\_oov -m7 1ott;];v7 ^ot†m|;;ubm] |\_;bu žl; |o \_;tr  
0ub7]; |\_; ]-r 0;|%;;;m |\_; %out7 o= %ouh -m7 ;7†1-žom: v -u; mo% - %;ttJ

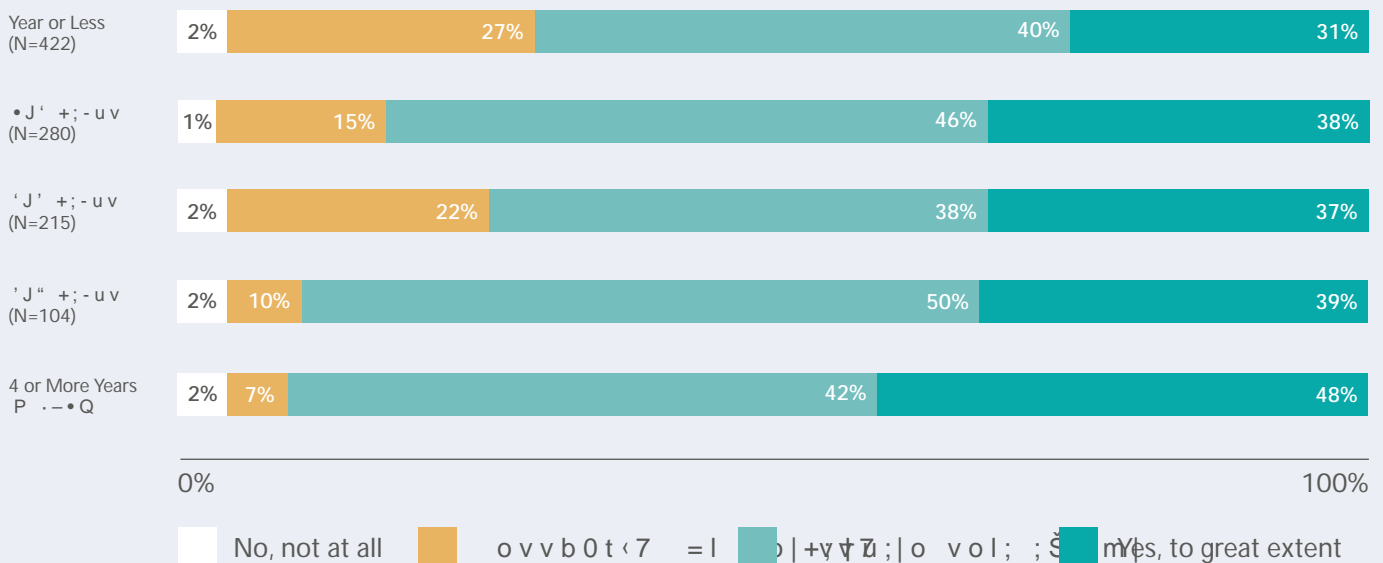


b]tu; •9 uoroužom o= v u;roužm] |\_;< \_-^; blruo^;7 <otm] r;ort;=v 1-u;;u u;-7bm;vv 0< |\_; t;m]l\_ o= žl; |\_;<=^; 0;

\$\_; l-foub|< o= m];urubv; 7^bv;uv 0;tb;^; |\_-| |\_; ruo]u-ll; bv - 1ov %o-< o= blruo^bm] 0†vbm;vv ;m]-];l;m| %ob|\_ v1\_ootv -m7 1ott;];v

^;u |\_u;; tt-u];uv P•vwQ o= m];urubv; 7^bv;uv v;; |\_; ruo]u-ll; -v - 1ov|J;@;1ž blruo^bm] 0†vbm;vv ;m]-];l;m|: \$\_bv bm1u;-v;v o^;u žl;: tlou| - bm •• Pv-wQ m %o\_o \_-7 0;;m bm |\_; uot; =ou o^;u “ <;-uv 0;tb;^; |\_-| 0;bm] -m m];urubv; 7^bv; %o-< |o blruo^; 0†vbm;vv ;m]-];l;m| %ob|\_ v1\_ootv -m7 1ott;];v: =tu|\_u •w -u; t - vl-tt ruoroužom P'wQ 7bv-]u;;bm]:

^;u-tt7 %o†t7 <ot v-< |\_-| |\_; m];urubv; 7^bv;u ruo]u-ll; %o-< |o blruo^; 0†vbm;vv ;m]-];l;m| %ob|\_ v1\_ootvF1ott;];v5



b]tu; '9u;vromv;v |o > ^;u-tt7 %o†t7 <ot v-< |\_-| |\_; m];urubv; 7^bv;u ruo]u-ll; bv - 1ov|J;@;1ž^; %o-< |o blruo^; 0 |\_; t;m]l\_ o= žl; |\_;<=^; 0;;m bm |\_; uot;:

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uot;7 %

\$\_; lov| ;Šr;ub;m1;7 m|;urubv; 7^bv;uv \_-^; - †mbtt; rovbžom %o b|\_bm v1\_ootv  
 o0v;u^bm] blruo^;l;m|v bm |\_; 1-u;uv uo;žom]u; %o l-uh;7t< |\_; tom];u |\_;  
 m|;urubv; 7^bv;uv \_-^; - †mbtt; rovbžom %o b|\_bm v1\_ootv  
 -m7 1ott;]v 0< 0ubm]bm] - ^-tt-0t; o†|vb7; r;uvr;1z;  
 om |\_; 1-u;uv v<v|;l: m |\_bv v†u^; < %o; Most Enterprise Advisers who had been in post for over 3  
 r;u1;ržomv om \_o%o |\_; 1-u;uv v<v|;l \_-v; -uv -m]; ou v b m h; -|7 1olr-u;7 |o %o \_; m v| -u  
 |\_; < 0; 1-l; -m : ou |\_bv tt; vžom %o; -m = u; uv u; 7††t žom bv lou; o= - ruboub|< =  
 0< |\_; t;m]|\_ o= žl; -m \_-7 0;; m bm |\_ u; W o Q; = \$ v; %o \_o \_-7 0;; m bm |\_; uot; =ou  
 tom];u |\_-| v \_-^; 0;; m bm uot; |\_; lou -bh; t m |u; r v; u; 7; |o ••w =ou v %o \_o \_-7 0;  
 |o 0; rovbž^; |\_-| 1-u;uv ruo^bvbom bv over 4 years m]: "ol;  
 o= |\_; =-|ou v bm Y†; m1bm] |\_bv l-< 0; |††dvl|\_ v† = P " =w Q o= -tt m|;urubv; 7^bv;  
 \_-7 lou; žl; |o o0v;u^; 1\_-m]; ou lou; orou b m v<; m]-]; l;m| bm v1\_ootv -m7 1ott  
 to contribute. EAs who have been in role for longer are  
 -tvo lou; tbh;t< |o =;; t rovbž^; -0o†| blruo^; l;m|v bm |\_; 1-u;uv uo;žom]u; %o l-uh;7t< |\_; tom];u |\_-|  
 careers agenda. -tlov| |%o oJ|\_bu7v Pu" wQ o= v bm |\_; uo  
 m|;urubv; 7^bv;uv u;Y;1|;7 |\_-| -%o -u; m]v; b m] |\_-| 0†vb m;vv ;m]-]; l;m| \_-7 bm 1  
 -rru; mž1; v\_brv -m7 |; 1\_mb1-t r-|\_ %o -<v Over half of EAs who had been in the role for over 3 years  
 since they began in their role. Over half of EAs who had  
 0;; m bm |\_; uot; =ou •J' <; -uv -]u;; 7 |\_-|; o†; u; m; uv v l ou; ru; r-u; 7 =ou |\_; %o out7 o=

# \$; 1 \_ m b 1 - t m o | ;

\$\_; m|;urubv; 7^bv;u v†u^;< %o-v or;m =uol ;0u†-u<J -u1\_ ‘•‘: tt  
 m|;urubv; 7^bv;uv %o;u; bm^b|;7 |o |-h; r-u|: •7’• u;vromv;v %o;u; u;1;b^;7:  
 otto%o bm] 7-|- 1t;-mbm] •7•v• u;vromv;v u;l-bm;77 ‘uw o= |\_; |o|-t  
 ror†t-žom:

= |\_; •7•v• v %o\_o u;vrom7;7 |o |\_; v†u^;<7 •7•’• %o;u; 1†uu;m|t< l-|1\_;7  
 |o -m bmvž|†žom P’”w o= |\_; |o|-t ror†t-žomQ: \$\_; -m-t<vbv bm |\_bv u;rou| bv  
 0-v;7 om |\_; •7•’• l-|1\_;7 v %o\_o u;vrom7;7 |o |\_; v†u^;< m-t<vbv %o-v -tvo  
 0uoh;m 7o%om 0< |\_; t;m|\_|\_ o= žl; v \_-7 0;;m bm uot;; <;-u ou t;vv .“‘7  
 •J’ <;-uv .‘v•7 ‘J’ <;-uv .‘•’7 ‘J“ <;-uv .••“7 “ ou lou; <;-uv .-•: •’  
 v 7b7 mo||- w` p pù 0ĐP] qP qVÀ Đ •qVÀ Đ p uv .-•: •’  
 v 7 „P°<P °ĐĐÀđ đ= € “ ‘ @

